



# Cash Lease Insurance Protection

**Cash Lease Insurance Protection is a non-federally reinsured supplemental product that allows a producer to elect bands of coverage at higher coverage levels to protect against a loss of revenue. This provides both the landlord and tenant reassurance that cash lease obligations will be fulfilled in the event the policyholder experiences a revenue decline.**

## Overview

- Layer of protection against a decline of price at harvest in relation to the elected “buy-price,” regardless of crop conditions.
- Allocate dollar amount of insurance based on planting intentions.
- Daily price offers provide flexibility when setting the policy guarantee.
- Elect from a range of deductibles, ranging from a 95% coverage trigger down to an 80% floor guarantee.
- Multiple opportunities to lock in a different price guarantee, up to the limit of the cash lease amount.
- Name the dollar amount of coverage needed, not to exceed the lease agreement.
- Indemnity triggered when the harvest price comes in below the coverage trigger, based on the elected buy-price multiplied by the upper coverage level.

## Available Options

1. Bottom Deductible: Lower limit of the band coverage used to calculate the Floor Price.
2. Top Deductible: Upper limit of the band coverage used to calculate the Price Trigger. Available ranges of deductibles can be found in the Cash Lease Insurance Protection quotation tool.
3. Elected Coverage: The dollar amount per acre of coverage elected on application for a commodity. The sum of the elected coverage for all commodities insured shall not exceed the lease cost per acre.

## Multiple Purchases

Eligibility for additional future Cash Lease Insurance Protection purchases for the remaining coverage is available if a grower used elected coverage less than the lease cost per acre on the initial purchase.

## Exclusions

1. Acres not declared on the lease agreement.
2. Refusal to plant or harvest some or all of a crop on the insurable acres, or failure to plant or harvest some or all of a crop on the insurance acres without cause.
3. Abandonment of the insured acres or the crop that is planted on the insurable acres.

## SALES CLOSING DATE

Daily Sale Closing Dates (SCD).  
New prices available daily. Sales window ranges from 8:45 am CT - 12:00 pm CT.

Quotes can be generated throughout the day, at any time.

## AVAILABILITY

Available for corn and soybeans to those who cash rent land in IL, IN, IA, KY, MI, MN, MO, NE and OH.

## ELIGIBILITY

To be eligible for coverage under Cash Lease Insurance Protection, the producer must have a completely executed cash lease agreement for the acres to be insured prior to purchase.

## PREMIUM

Billed on October 1st, with premium due by November 1st.

## POLICY TERM

Cash Lease Insurance Protection is an annual policy. Insureds must submit an application each year to obtain coverage.

## Loss Payments & Requirements

- The policy covers loss in accordance with its terms whenever the final revenue is less than the expected revenue.
- The amount of any indemnity that is determined is considered final. However, if accurate information to determine the correct amount is not provided, the right to reduce the amount of the indemnity is reserved.
- Indemnities, when triggered, will be paid as early as November of the current crop year.

## Coverage and Indemnity Overview Example:

Coverage Parameters				
Lease Cost Per Acre	\$525.00			
Acres	236			
Share	100%			
Lease Amount	\$123,900			
		<b>Corn</b>	<b>Soybeans</b>	
Market Price	\$5.08		\$13.03	
Elected Coverage	\$250.00		\$100.00	
Liability	\$59,000		\$23,600	
Top Coverage Price	\$4.72	<b>93%</b>	\$12.38	<b>95%</b>
Bottom Coverage Price	\$4.22	<b>83%</b>	\$10.42	<b>80%</b>

Indemnity Calculations		
Harvest Price	\$4.65	\$12.00
Indemnity Per Acre	\$35.00	\$19.37
Policy Indemnity	<b>\$8,260</b>	<b>\$4,570</b>

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