



REPORTING USING PRECISION DATA

QUESTIONS AND ANSWERS

Q1: Are Precision Farming Technology Services (PFTS) the right path for me and my operation to report acreage and production to my crop insurance agent?

A: Yes, you can use the data you are collecting for required crop insurance reporting after planting and harvest. Hudson Crop can accept data from any color of equipment and most Farm Management Software (FMS).

Q2: How do I ensure my field information aligns with my crop insurance agent? (Field Names, Farm Numbers, etc.)?

A: Work with your crop insurance agent to verify that the field information is the SAME in your FMS as their crop processing program. This results in a simpler import and data verification process.

Q3: What are the benefits of Hudson Crop's precision import process?

1. It uses the precision data you are already capturing, easing record keeping with fewer documents and paper records.
2. With more accurate data, you are insuring your crops based on exactly what you plant and harvest.
3. Using your precision data creates a seamless reporting experience, saving time during important times of the year.

Q4: Can Hudson Crop or my crop insurance agent help me with my equipment setup and combine calibration?

A: Hudson Crop cannot help producers with equipment or calibration setup. While Hudson can inform what data needs to be collected for crop insurance and provide general reminders, Hudson recommends working with your equipment dealer and following manufacturer specifications. Hudson put together a PFTS bundle of documents to make the process easy to follow. Please ask your crop insurance agent for a copy.

Q5: What do I need to know about data acceptance to provide my PFTS data timely to my crop insurance agent?

A: During planting, you will need to record date(s) of plantings, crops and acres. If you complete your field plantings mid-May, work with your crop insurance agent at that time to send your data to Hudson Crop instead of waiting until the July time frame. The earlier you send your PFTS data, the earlier it can be processed and attached to your policy. Lastly, Hudson Crop can provide an FSA Summary Report of your plantings, which you can then use to report your acres to your FSA office.

Q6: As a Hudson Crop agent, what needs to be completed within the eHarvest® Processing System?

1. If the grower is an existing Hudson grower and their fields are mapped within eHarvest, roll the field boundaries from the past crop year to the current crop year. This will allow you to process the PFTS data once planting is complete.
2. If the grower is new to Hudson, the agent can:
 - a. Import the CLU field boundaries from within eHarvest.
 - b. Obtain the grower's field boundaries with their current year plantings.
 - c. If you (the agent) updated the CLU boundaries with splits or boundary adjustment within another AIP's mapping program, you can export those boundaries and import into eHarvest.

Q7: Do I need to use precision data for both acreage and production reporting?

A: The producer can choose to use precision data for either acreage or production reporting, or both reporting processes. Acreage reporting with precision data is simpler and quicker than standard reporting. Production reporting does require additional processes to be completed. You can work with your agent to determine the best precision data path moving forward.

Q8: Will the FSA accept precision acres?

A: Yes. In fact, after your precision data is processed and imported into Hudson's processing system, your agent can print an FSA Summary Report for you to take to the FSA.

Q9: How much of my farming data from my precision planting equipment is used for crop insurance reporting requirements, and how does Hudson store and protect my data from my precision planting equipment?

1. During planting, your precision equipment captures a lot of agronomic data. Hudson's precision acreage and production reporting processes use only the data required for insurance and government reporting purposes. This includes crop, plant date and acres planted for acreage reporting. For production reporting, this includes wet-weight, moisture, harvest date and acres harvested.
2. Once the precision data is processed and imported into Hudson's system, your data is secured and stored on Hudson servers under your policy data. Hudson will never share your precision data with any third-party vendors or market with your data.

Q10: What if I help plant or harvest a neighbor's fields?

A: Please consult with your Hudson Crop insurance agent if this occurs. When sending your precision data, you can delete those fields that do not belong to you from your FMS. If you forget, it is not a problem. Your agent can select which fields to import for either acreage or production reporting and exclude those fields from Hudson's processing system.

Q11: What is the most secure and easiest way to send my precision farming data to my Hudson Crop insurance agent?

1. If you are using AgLeader and have consulted with your agent to verify field-naming data is the same in AgLeader and Hudson's processing system, you have the option to export an Insurance Summary file, which includes both acreage and production data. This file is small and compressed, so you can email it to your agent for processing.
2. If you are using another FMS, you will need to export your acreage or production precision data to Hudson Crop so it can be processed. This can be done by saving it to a thumb drive and providing it to your agent, or by using a secure file transfer protocol such as OneDrive or DropBox. Hudson is currently creating a secure file transfer location. Please consult your agent or Hudson Marketing Representative for details on how to submit.

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