



About Us



Hudson Insurance Group is a market-leading specialty insurance group that writes business on both an admitted basis through Hudson Insurance Company and a non-admitted basis through Hudson Excess Insurance Company.

Headquartered in New York City with offices throughout the U.S. and an office in Vancouver, our talented team of professionals has extensive knowledge and experience that enable us to develop creative, tailored solutions to meet clients' needs. Our ability to serve clients is also backed by superior underwriting and claims expertise, as well as our impressive A.M. Best rating of "A" (Excellent), Financial Size Category of XV.

Hudson offers a wide range of property and casualty insurance products to corporations, professional firms and individuals through retailers, wholesalers and program administrators.

COMMERCIAL AUTO

Offers comprehensive protection for commercial vehicles via delegated authority or direct underwriting on an admitted and non-admitted basis.

Directly underwritten products include:

Fleet Trucking

Offers coverage on an Excess of SIR basis to large motor carriers with fleets of 200-1,000 units.

- Truckers Auto Liability
- Truckers General Liability
- Motor Truck Cargo
- Physical Damage
- Pollution

Independent Contractors

Offers trucking coverages for permanent-lease owners.

- Non-Trucking Liability
- Truck Physical Damage
- Occupational Accident
- Contingent Liability
- Workers' Compensation

Specialty Auto

Offers coverage for a broad range of risks including ambulances, vans, pick-ups and fleets.

- Commercial Auto Liability
- Stand-alone Hired & Non-owned
- Towing & Rental Reimbursement
- Physical Damage
- Garage Keepers Liability

Delegated Underwriting Authority Programs include:

- Local and Intermediate Transportation
- Oil & Gas
- Mexican Border/Transfer Trucking
- Local and Intermediate Trucking
- Commercial Auto Logistics

Chris Homewood

SVP, Head of Commercial Auto
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INLAND MARINE

Inland Marine for the commercial transportation industry covers legal liability for loss to covered property your clients transport, whether they are a common or contract motor carrier, freight forwarder or broker. The following advantages are automatically included in our product:

- Broad definition of "Carrier" and "Covered Contract"
- No exclusions for loading or unloading, or gratuitous shipments for your support of relief efforts or charitable organizations

- Extended coverage (72 hrs) following arrival at intended destination
- Flexible exposure base and reporting and flexibility for primary or contingent coverage
- Broad pairs, sets and loss to parts coverage

Lauren Berry

SVP, Head of Inland Marine
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212 978-2869



About Us



CASUALTY

Coverages are available via Wholesaler Brokers, Managing General Agents or Program Administrators. Hudson will also offer Property capacity in support of its Casualty business.

William Schmidt

SVP, Casualty Liability Lines & Packages
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Commercial Binding Authority

Hudson underwrites small to medium-sized commercial property and casualty risks on an excess and surplus lines basis. This facility provides a full underwriting and policy management system that will rate, quote, bind and issue business.

- General Liability (GL) limits up to \$5 million per occurrence; Property limits up to \$5 million per location
- Key Classes: Buildings, Contractors, Churches, Dwellings, Farms, Food Trucks, Manufacturers (small), Marijuana & CBD, Offices, Restaurants (less than 30% alcohol), Special Events, etc.
- Coverages may include Liquor Liability, Professional Liability, Hired and NOA, and Property enhancements

Carla Fisher

Director of Commercial, Binding Authority
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General Liability Programs

Hudson seeks programs focused on niche markets and/or products that differentiate us from the general market by either a territory, coverage or class factor, and which are produced and underwritten by experienced Program Administrators.

- **Hospitality Monoline Liquor Liability with supporting GL** – Targeted businesses include: Bars, Restaurants, Package Stores, Taverns and Special Events
- **Railroad Protective Liability** – Insurance to the insured railroad (RR) for contractors working within 50 feet of RR's Right of Way
- **Oil & Gas Risks** – Drilling Contractors, Engineers, Petroleum Consultants, Well Operators and other exposures involved in the exploration, production and servicing of energy accounts
- **New York Contractors** – Artisan and Specialty contractors located in the State of New York
- **Fire Suppressions Contractors** – Contractors specializing in the sales, service, installation, repair and testing of fire suppression equipment

Wholesale Primary Casualty

Hudson operates as an open-market, wholesale broker facility that writing primary liability coverage on an excess and surplus lines basis.

- Primary limits up to \$2 million
- Risk Appetite: Construction, Product Manufacturing, and Distribution

Joseph Savarese

Senior Vice President & Director of Wholesale Casualty
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Wholesale Excess Casualty

Hudson operates as an open-market, wholesale broker facility that writing excess liability coverage on an excess and surplus lines basis.

- Small to medium-sized risks
- Limits up to \$5 million Excess of primary or higher limits, typically attaching within the lead \$10 million
- Risk Appetite: Construction, Product Manufacturing, Real Estate and a variety of other classes of E&S business

Jerry O'Neill

Regional Underwriting Manager
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Personal Umbrella

Hudson underwrites Primary and Excess Personal Umbrella and Primary and Excess Comprehensive Personal Liability on an excess and surplus lines basis across the country, and on an admitted basis in certain select states. This facility provides a full underwriting and policy management system that will rate, quote, bind & issue business.

- Personal Umbrella: Primary Umbrella, Excess Umbrella, Target Umbrella.
- Personal Liability: Primary Comprehensive Personal Liability (CPL), Excess CPL, Farmers CPL.
- Limits up to \$10 for Personal Umbrella, and up to \$5M for CPL.

Danielle Westen

Vice President & Director of Personal Umbrella
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SPECIALTY LINES

Sovereign Nation Programs

Through Alliant Specialty/Tribal First, we offer these distinct products for federally recognized tribes and their owned enterprises:

- Sovereign Nation Workers' Compensation
- Sovereign Nation Commercial Insurance
- Sovereign Nation Accident & Health

- Sovereign Nation All Lines Aggregate – Self-Insurance
- Sovereign Nation Housing Authority program – Property

David Corby

Underwriting Manager
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212 978-2812



SPECIALTY LINES (continued)

Subcontractor Default Liability

Providing competitive industry coverage and first-rate risk management services in the event of a subcontractor default. We target General Contractors with annual subcontract volume in excess of \$50 million. Program highlights include:

- General Contractor retains control of the process in the event of a subcontractor default

- Post-completion coverage up to 10 years
- Indirect sublimit of \$5 million or 10% of directs
- Coverage not limited to contract value
- Limits: \$50 million per occurrence; \$100 million aggregate

Wallace Moreman, SVP

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PROFESSIONAL LINES

HudsonPro® offers a wide range of professional lines insurance products and services for companies in various industries.

Trevor Howard, SVP

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Financial Institutions Liability

Delivers customized management and professional liability insurance solutions to the financial services industry, including Fintech.

Coverages available:

- Directors and Officers Liability (D&O)
- Financial Professional Liability (E&O)
- General Partners Liability (GPL)
- Employment Practices
- Fiduciary Liability
- Technology Professional Liability

Target classes:

- Consumer Lending
- Small Business Lending
- Mortgage Lending
- Boutique Investment Banks
- Institutional Broker Dealers
- Specialty Lenders
- Hedge Funds
- Private Equity
- Insurance Companies
- Fintech

Cathy Cossu, SVP

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Medical Professional Liability

Underwrites medical malpractice insurance on a non-admitted basis for a wide range of healthcare providers:

- Hospitals and Health Systems
- Physician Groups and Individual Physicians
- Ancillary Healthcare Facilities and Ancillary Healthcare Providers
- Dentists and Other Allied Health

Michelle Langen

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David Leventhal

Director
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Management Liability

Offers a suite of Management Liability insurance products to public, private and not-for-profit entities.

Public Company D&O Liability

Targeted businesses:

- Commercial Companies of all sizes and types
- Companies undergoing Initial Public Offerings
- Life Sciences/Technology
- Transactional/Mergers & Acquisitions
- Reverse Mergers

Private/Not-for-Profit Package Products:

- Directors and Officers Liability (A, B, C & Side A Only)
- Employment Practices Liability
- Fiduciary Liability
- Fidelity/Crime coverage

Targeted industries:

- Manufacturing
- Healthcare
- Retail
- Utilities/Energy
- Transportation
- Pre-initial Public Offering
- Services
- Consumer Goods
- Tech & Biotech/Life Sciences
- Oil & Gas Related
- Publishers
- Private Equity

Matt Deneen, SVP

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Professional Liability

Offers PL for small and mid-sized accounts in highly defined market segments.

Direct: We underwrite Professional Liability and Cyber for Internet, Tech, Media, Manufacturers, Misc. Service Providers and Insurance Agents/Brokers with excess coverage available for many classes

Programs: Through exclusive Program Administrator partnerships, we offer programs for Fiduciary Liability (Multiemployer & Governmental) and Labor Union PL, Lawyers PL, Cyber stand-alone coverage, Architects & Engineers PL, and Real Estate Appraisers and Real Estate classes

Jim Donovan, SVP

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212 978-2861



About Us



PROPERTY

Philippe Mallier, EVP

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Specialty Property

Underwrites commercial property insurance predominantly on a non-admitted basis:

- Target classes of business: Real Estate including Retail, Offices, Hospitality, Habitational, LRO and Government Properties
- Focus on small schedules of values with one to a few carriers (our core business) and large syndicated accounts with critical cat exposure (our Nat Cat portfolio)
- Core capacity of up to \$50 million, which can be offered on a primary, quota-share and excess of loss basis
- Catastrophe capacity available for Earthquake and Windstorm (including Tier 1 Wind for Nat Cat business) and Flood

Tom Wilson, VP

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Marine

Offers both offshore and onshore upstream Marine and Energy coverage as insurance, captive reinsurance and facultative reinsurance:

- Focus on Exploration and Production, as well as Contractor Companies worldwide
- Coverages can be packaged together or written as a single peril (e.g. Gulf of Mexico named windstorm only, Control of Well only)
- Structure can be primary, quota-share, excess of loss, aggregate stop-loss, deductible buy-back or total loss only, as well as non-traditional structures with tailor-made mechanism features

Matt Pisano

Executive Underwriter
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CROP

Hudson Crop is an approved provider with the USDA's Risk Management Agency and offers the following:

- Multi-Peril Crop Insurance
- Livestock Insurance
- Privately Developed Supplemental Insurance Products
- Crop Hail and Named Peril Insurance

Dan Gasser

President, Hudson Crop
Insurance Services, Inc.
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SURETY

Providing contract and commercial surety bond products in all 50 states. Our select group of agents work closely with our nationwide underwriters to understand your needs.

Andrew Dickson, SVP,

Head of Surety

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305 722-8405

Contract & Specialty Surety

- Standard Contract Surety
- Specialty Contract Surety

Tyler Adams, Head of Contract Surety

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Commercial Surety

- Transactional Commercial Surety
- Account Commercial Surety
- Customs Bonds

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