REVENUE PROTECTION (RP)

OVERVIEW

UDSON

Why Revenue Protection?

- Provides minimum revenue guarantee that can increase as much as 200% if harvest price exceeds projected price.
- Premiums subsidized by federal government.
- Provides revenue loss protection due to decline in both crop prices AND yield.
- If the actual yield falls below the yield guarantee or if the actual revenue falls below the minimum or revised revenue guarantee, an indemnity is paid.

COVERAGE LEVELS

50 - 85% (in 5% increments)

COVERED PERILS

Excessive Heat, Excessive Moisture, Frost, Wind, Insect Damage, Decline in Price

Price Establishment

| DISCOVERY | PROJ | ECTED | HARVEST | | |
|-------------------|---|-------|---|------|--|
| PRICE | Futures Contract CBOT Monthly Avg. | | Futures Contract CBOT Monthly Av | | |
| CORN | Dec. Feb. | | Dec. | Oct. | |
| SOYBEANS | Nov. | Feb. | Nov. | Oct. | |
| WHEAT & COTTON | Commodity Exchange, Futures Contract, and averaging period vary by state. | | Harvest price averaging period varies by variety and state. | | |

Coverage Cycle

Early Season

- Minimum revenue guarantee established
- Final plant date
- Late planting impact to coverage
- Replant coverages same crop coverage
- 1st/2nd Crop
- Prevented planting coverages

Mid-Season

• Any insured peril or event that takes place between planting and harvest and impacts yield

Late Season

- Harvest price option and final revenue guarantee established
- Quality adjustment and premium subsidy payments

Premium Subsidies

| 67% | 64% | 59% | 55% | 48% | 38% | 80% | 77% | 68% | 53% |
|-----------------|--------------------|--------------------|-----------------|-----------------|-----------------|--------------------|-----------------|-----------------|-----------------|
| BU & OU | BU & OU | BU & OU | BU & OU | BU & OU | BU & OU | EU | EU | EU | EU |
| 50% coverage | 55-60% coverage | 65-70% coverage | 75% coverage | 80% coverage | 85% coverage | 50-70% coverage | 75% coverage | 80% coverage | 85% coverage |

By the Numbers

| PREMIUM | | | WHAT IF? |
|--------------------|-------------------|-----------|----------|
| COMMODITY | CORN | CORN | |
| PLAN | RP | RP | |
| LEVEL | <mark>80</mark> % | 85% | |
| ACRES | 100 | 100 | |
| SHARE | 100% | 100% | |
| PRICE % | 100% | 100% | |
| UNIT | OU | OU | |
| ТҮРЕ | GRAIN | GRAIN | |
| PRACTICE | NON-IRR. | NON-IRR. | |
| OPTIONS | — | — | |
| PLANT PRICE | \$ 3.96 | \$ 3.96 | |
| VOLITILITY FACTOR | 0.19 | 0.19 | |
| T-YIELD/AREA | 176.00 | 176.00 | |
| RATE YIELD | 190.00 | 190.00 | |
| AVG/ADJ YIELD (YA) | 192.00 | 192.00 | |
| APH (YA, TA) | 0.00 | 0.00 | |
| GUAR/ACRE | 153.60 BU | 163.20 BU | |
| LIABILITY/ACRE | \$ 608 | \$ 646 | |
| PREMIUM/ACRE | \$ 15.36 | \$ 25.43 | |
| COST/BU | \$ 0.08 | \$ 0.13 | |
| TOTAL GUARANTEE | 15,360 BU | 16,320 BU | |
| TOTAL LIABILITY | \$ 60,826 | \$ 64,627 | |
| BASE PREMIUM | \$ 2,954 | \$ 4,102 | |
| GROWER PREMIUM | \$ 1,536 | \$ 2,543 | |

* To create premium estimate scenarios as shown above, utilize the "Estimator" tool in Hudson's eHarvest™ processing system.

| LOSS/INDEMNITY | | WHAT IF? | | |
|--------------------|-----------|-----------|--|--|
| АРН | 190 | 190 | | |
| COVERAGE LEVEL | 80% | 85% | | |
| OPTIONS | _ | _ | | |
| PROJECTED PRICE | \$ 3.96 | \$ 3.96 | | |
| HARVEST PRICE | \$ 2.90 | \$2.90 | | |
| ACTUAL FINAL YIELD | 167 BU | 167 BU | | |
| * REVENUE GUAR/AC | \$ 601.92 | \$ 639.54 | | |
| * FARM REVENUE/AC | \$ 484.30 | \$ 484.30 | | |
| * INDEMNITY/AC | \$ 117.62 | \$ 155.24 | | |

* Revenue Guarantee = APH x Coverage Level x Higher of Projected or Harvest

* Farm Revenue = Actual Yield x Harvest Price

* Indemnity/Acre = Revenue Guarantee - Farm Revenue

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Hudson Crop

7300 West 110th Street, Suite 400 | Overland Park, KS 66210 T 866 450-1445 | F 913 345-1671 | **www.hudsoncrop.com**



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